



CGS®

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**noridian**  
Healthcare Solutions



# Competitive Bid Round 2021

March 2021

NHS and CGS Cobranded Education

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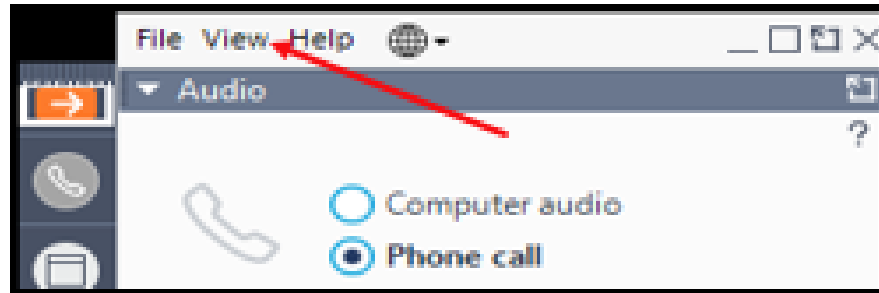
[CMS Website \(https://www.cms.gov\)](https://www.cms.gov)

# Webinar Protocol

- Attendee Lines are muted upon entry
- Questions
  - Written questions in Questions section
  - Verbal questions at conclusion of presentation
- Certification of Completion
  - Certification of completion and presentation PDF available in Handouts panel

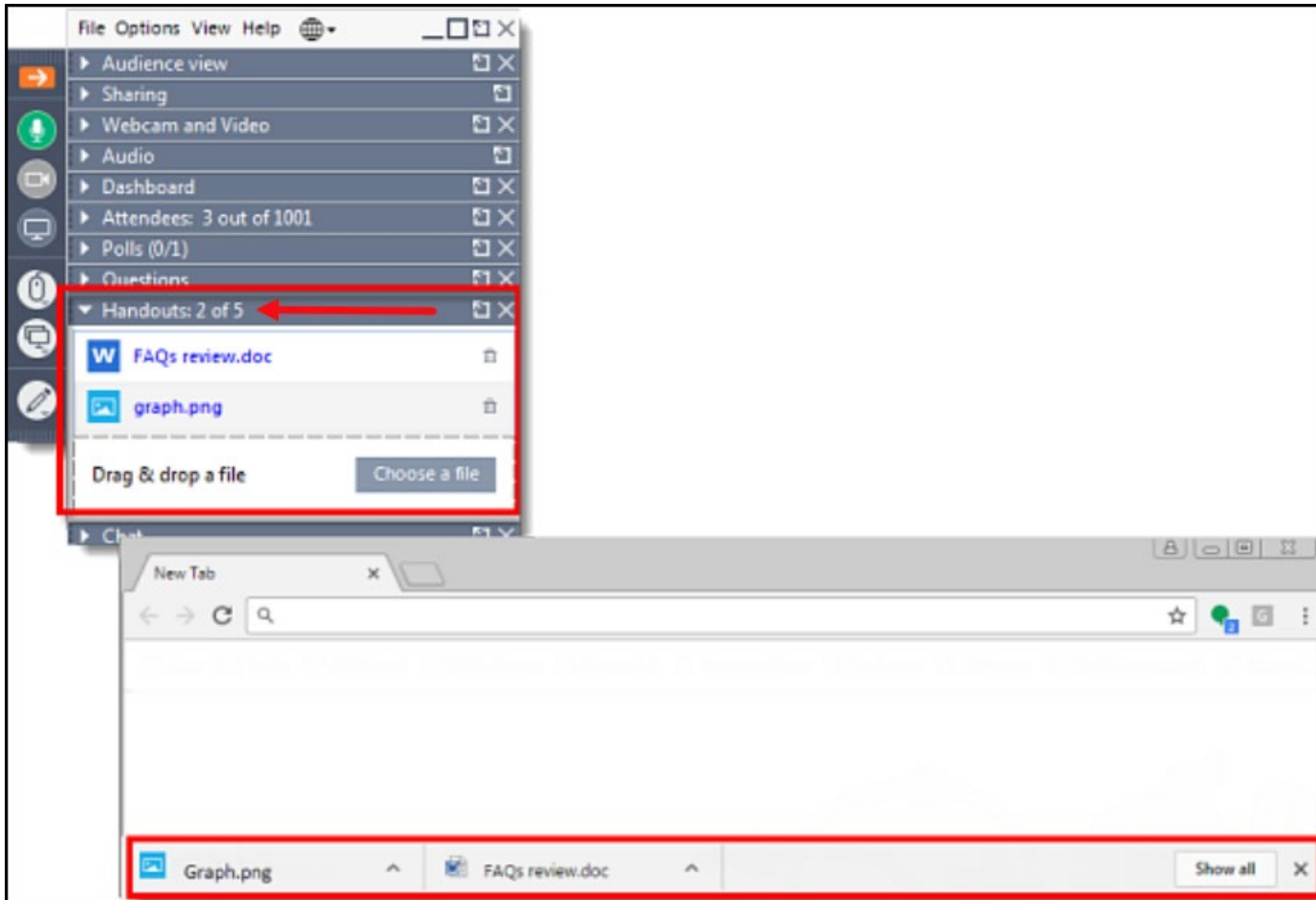
# Enabling Handouts View

- At top of expanded GoToWebinar menu, select view



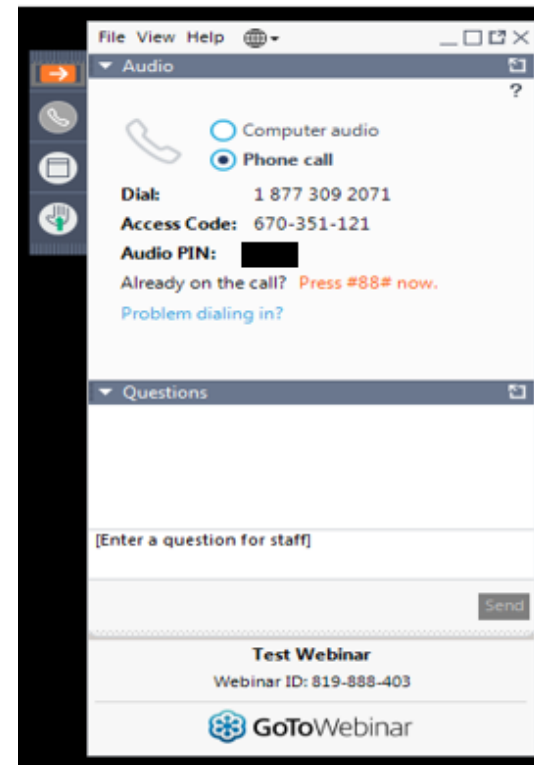
- Select Handouts
- Enables view of attached handouts

# Example of Handouts View



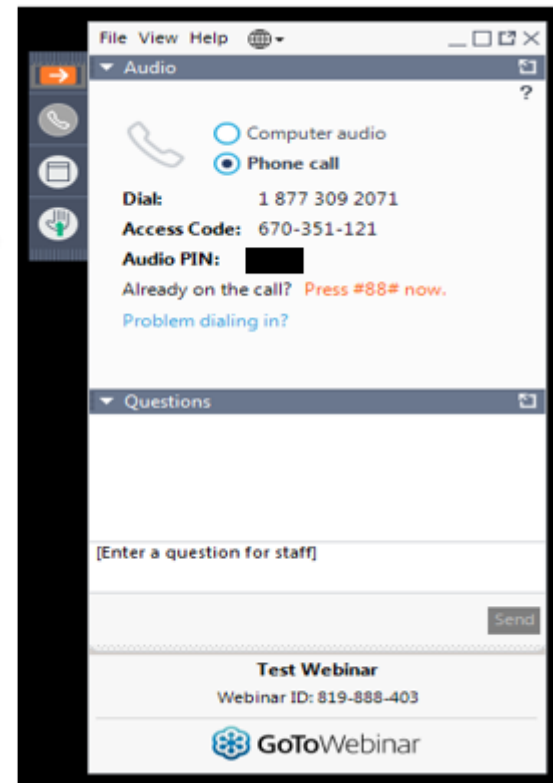
# How to Ask Written Question

- From access panel
- Type Question into Question field
  - Be concise
- Click “Send”



# Asking Verbal Question

- Click on hand icon to left of access panel
  - Green arrow = Hand down
  - Red arrow = Hand raised



# Agenda

- Competitive Bid Overview
- Round 2021
- Lead Item Pricing
- Calculating Single Payment Amounts
- Resources and Reminders



# Competitive Bid Overview

# Competitive Bid

## CBIC

- 1-877-577-5331
- Palmetto GBA  
Competitive Bidding Implementation Contractor  
2743 Perimeter Pkwy Ste 200-400  
Augusta, GA 30909-6499
- <https://www.dmecompetitivebid.com/cbic/cbic.nsf/DocsCat/Home>
- Stay Connected
- CBIC Listserv

### STAY CONNECTED

Keep up with the latest information about the DMEPOS Competitive Bidding Program by taking advantage of the Internet's connectivity.



 CONTACT US

 DMEPOS REFERRAL  
AGENT SIGN UP

# CBIC Website

<https://www.dmecompetitivebid.com/cbic/cbic.nsf/DocsCat/Home>

The screenshot shows the homepage of the DMEPOS Competitive Bidding Program website for Round 2021. The header includes the program name, a search bar, and navigation links for 'Connexion' and 'Archives'. A secondary navigation bar lists 'PHASES', 'PRODUCT CATEGORIES', 'COMPETITIVE BIDDING AREAS', 'REPORTS', 'EVENTS', 'NEWS', and 'CONTACT'. The main content area is divided into two columns: 'IMPORTANT ANNOUNCEMENTS' and 'TIMELINE'. The 'IMPORTANT ANNOUNCEMENTS' column features two items: 'Bid Results for Round 2021 of the DMEPOS Competitive Bidding Program' dated 01/15/2021 and 'New System to Apply for a Connexion User ID' dated 01/08/2021, both with 'NEW' tags and 'VIEW ALL' buttons. The 'TIMELINE' column states 'No recent timeline activity.' and has a 'VIEW ALL' button. Below these columns is the 'ABOUT THE PROGRAM' section, which provides details about the program's duration (January 1, 2021, to December 31, 2023), the consolidation of bidding areas, and a note about the removal of the non-invasive ventilators product category in April 2020. It also mentions CMS announcements regarding off-the-shelf braces and recompetition requirements. The 'PEOPLE WITH MEDICARE' section provides contact information for Medicare services.

DURABLE MEDICAL EQUIPMENT, PROSTHETICS, ORTHOTICS, AND SUPPLIES  
**DMEPOS** COMPETITIVE BIDDING PROGRAM Round 2021

Connexion Archives

Search

PHASES PRODUCT CATEGORIES COMPETITIVE BIDDING AREAS REPORTS EVENTS NEWS CONTACT

### IMPORTANT ANNOUNCEMENTS

**Bid Results for Round 2021 of the DMEPOS Competitive Bidding Program** NEW  
01/15/2021

**New System to Apply for a Connexion User ID** NEW  
01/08/2021

[VIEW ALL](#)

### TIMELINE

No recent timeline activity.

[VIEW ALL](#)

### ABOUT THE PROGRAM

Round 2021 of the DMEPOS Competitive Bidding Program begins on January 1, 2021, and extends through December 31, 2023. Round 2021 consolidates the competitive bidding areas (CBAs) that were included in Round 1 2017 and Round 2 Recompete. Round 2021 includes 130 CBAs.

On April 9, 2020, the non-invasive ventilators product category was removed from Round 2021 due to the novel COVID-19 pandemic.

*On October 27, 2020, the Centers for Medicare & Medicaid Services (CMS) announced the single payment amounts and began offering contracts for the off-the-shelf (OTS) back braces and OTS knee braces product categories. All other product categories were removed from Round 2021. Please see the CMS announcement for additional information.*

CMS is required by law to recompetete contracts under the Durable Medical Equipment, Prosthetics, Orthotics, and Supplies (DMEPOS) Competitive Bidding Program at least once every three years. The contract periods for Round 1 2017, Round 2 Recompete, and the National Mail-Order Recompete expired on December 31, 2018.

### PEOPLE WITH MEDICARE

For more information, please visit the Medicare website at [www.medicare.gov](http://www.medicare.gov) or call 1-800-MEDICARE (1-800-633-4227). TTY users should call 1-877-486-2048.

For information about the availability of auxiliary aids and services, please visit: [www.medicare.gov/about-us/nondiscrimination/nondiscrimination-notice.html](http://www.medicare.gov/about-us/nondiscrimination/nondiscrimination-notice.html)

## CBIC Website (2)

<https://www.dmecompetitivebid.com/cbic/cbicr2021.nsf/docsCat/8IO1FW7NLC?open>

- Physicians and other treating practitioners who are enrolled as Medicare DMEPOS suppliers
- Traveling beneficiaries
- Repairs and replacements
- Subcontracting
- Much more

# Round 2021

# Round 2021

Implementation January 1, 2021

- Off the shelf (OTS) back braces
  - L0450, L0455, L0457, L0467, L0469, L0621, L0623, L0625, L0628, L0641, L0642, L0643, L0648, L0649, L0650 and L0651
    - Lead item HCPCS code L0650
- OTS knee braces
  - L1812, L1830, L1833, L1836, L1850, L1851, and L1852
    - Lead item HCPCS code L1833
- Single payment amounts (SPAs)
  - <https://www.dmecompetitivebid.com/cbic/cbic2021.nsf/DID/84U18RR1ER>
  - Existing payment amounts replaced with SPAs for the selected HCPCS codes
- Round 2021 anticipated to run through December 31, 2023

# Contract Suppliers

- Medicare enrollment requirements
- Payment made on assignment-related basis
  - Accept assignment
- Specific brand prescribed, contract supplier must
  - Furnish specific brand
  - Consult physician for alternative and obtain revised order
  - Assist in locating contract supplier

# Non-Contract Suppliers

- No payment in CBA
  - Able to obtain ABN
- Exceptions
  - Physicians and other treating practitioners
  - Hospitals
  - Medicare Secondary Payer
  - Repairs and replacements of parts
    - Note: Replacement OTS braces must be provided by a contracted supplier



# Physicians/Practitioners Physical Therapist and Occupational Therapist Exception

- Physicians and treating practitioners
  - Furnish without awarded contract
  - Furnished as part of professional service
- Physical therapists and occupational therapists
  - Provide to patients without participating
- Date of service (DOS)
  - Must have same DOS as office visit/therapy service billed to Part A/Part B Mac
    - Submit office visit/therapy claim and OTS back or knee brace claim on same day

# Physicians/Practitioners, Physical Therapist, and Occupational Therapist Exception (2)

- Modifiers

- KV - Used by physicians that can furnish certain items from their office
- J5 - Used by PT/OT that are allowed to furnish certain items
- [https://www.cms.gov/outreach-and-education/medicare-learning-network-mln/mlnproducts/downloads/dme\\_physicians\\_other\\_pract\\_factsheet\\_icn\\_900926.pdf](https://www.cms.gov/outreach-and-education/medicare-learning-network-mln/mlnproducts/downloads/dme_physicians_other_pract_factsheet_icn_900926.pdf)

# Competitive Bidding Areas

[https://dmecompetitivebid.com/cbic/cbicr2021.nsf/DocsCat/H5O2KF  
K4HO](https://dmecompetitivebid.com/cbic/cbicr2021.nsf/DocsCat/H5O2KF<br/>K4HO)

- 5 Jurisdiction D and 2 Jurisdiction A states excluded
  - JA: Maine and Vermont
  - JD: Alaska, Montana, North Dakota, South Dakota, Wyoming

# Competitive Bidding Areas (2)

JA and JC cities removed from Round 2021

- Colorado Springs, CO
- Miami-Fort Lauderdale-West Palm Beach, FL
- Worcester, MA

# Competitive Bidding Areas (3)

19 CBAs where only one product category applies

- Honolulu, HI (only back braces)
- Denver-Aurora-Lakewood, CO (only knee braces)
- CBIC website for all 19 CBAs
  - <https://dmecompetitivebid.com/cbic/cbicr2021.nsf/DocsCat/H5O2KFK4HO>

# Traveling Beneficiary

- Payment based on beneficiary's permanent address
- Utilizes KT Modifier
  - CBA beneficiary travels to Non-CBA
  - CBA beneficiary travels to another CBA
  - [https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNProducts/Downloads/DME\\_Travel\\_Bene\\_Factsheet\\_ICN904484.pdf](https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNProducts/Downloads/DME_Travel_Bene_Factsheet_ICN904484.pdf)
- Document reason necessary to obtain prior to returning home
  - Example; physician note explaining immediate need

# Lead Item Pricing

# Lead Item Pricing

- Lead item pricing Round 2021
  - Item in product category with multiple items with highest total nationwide Medicare allowed charges of any item in product category prior to each competition
- SPAs based on maximum winning bids
  - Impacts entire product category
- Furnish all product category items
  - Lead item constituted bid for all items



# Calculating Single Payment Amounts (SPA)

# Calculating SPAs

- Non-lead items in product category
  - Multiply lead item SPA by relative ratio
    - Historic differences in fee schedule amounts for lead item and non-lead items
- Divide average historic unadjusted fee schedule amounts all areas for non-lead by average historic unadjusted fee schedule amounts all areas for lead item
- <https://www.dmecompetitivebid.com/cbic/cbicr2021.nsf/DocsCat/IOH71ITDM2>

# Questions

# Resources and Reminders

# Round 2021 DMEPOS Competitive Bidding Program

DMEPOS Competitive Bidding Program -

<https://www.dmecompetitivebid.com/cbic/cbic.nsf/DocsCat/Home>

Single Payment Amounts -

<https://www.dmecompetitivebid.com/cbic/cbic2021.nsf/DID/84U18RR1ER>

Competitive Bidding Areas -

<https://www.dmecompetitivebid.com/cbic/cbic2021.nsf/DID/H5O2KFK4HO>

# Jurisdiction A and Jurisdiction D

Jurisdiction A - DMEPOS Competitive Bidding Program

Jurisdiction D - DMEPOS Competitive Bidding Program

# Noridian Jurisdiction A

- **Website:** <https://med.noridianmedicare.com/web/jadme>
- **Customer Service:** 1.866.419.9458
- **LCDs and Policy Articles:**  
<https://med.noridianmedicare.com/web/jadme/policies>
- **Competitive Bidding Resource Page:**  
<https://med.noridianmedicare.com/web/jadme/topics/competitive-bidding>
- **Noridian Medicare Portal (NMP):**  
<https://www.noridianmedicareportal.com/>

# CGS Jurisdiction B

- **Website:** <http://www.cgsmedicare.com/jb>
- **IVR Unit:** 1.877.299.7900
- **myCGS Web Portal:**  
<http://www.cgsmedicare.com/jb/mycgs/index.html>
- **Customer Service:** 1.866.590.6727
- **Telephone Re-openings:** 1.844.240.7490
- **LCDs and Policy Articles:**  
<http://www.cgsmedicare.com/jb/coverage/lcdinfo.html>
- **Competitive Bidding Resource Page**  
<https://www.cgsmedicare.com/jb/education/cbp.html>



# CGS Jurisdiction C

- **Website:** <http://www.cgsmedicare.com/jc>
- **IVR Unit:** 1.866.238.9650
- **myCGS Web Portal:**  
<http://www.cgsmedicare.com/jc/mycgs/index.html>
- **Customer Service:** 1.866.270.4909
- **Telephone Re-openings:** 1.866.813.7878
- **LCDs and Policy Articles:**  
<http://www.cgsmedicare.com/jc/coverage/lcdinfo.html>
- **Competitive Bidding Resource Page**  
<https://www.cgsmedicare.com/jc/education/cbp.html>

# Noridian Jurisdiction D

- **Website:** <https://med.noridianmedicare.com/web/jddme>
- **Customer Service:** 1.866.419.9458
- **LCDs and Policy Articles:**  
<https://med.noridianmedicare.com/web/jddme/policies>
- **Competitive Bidding Resource Page:**  
<https://med.noridianmedicare.com/web/jddme/topics/competitive-bidding>
- **Noridian Medicare Portal (NMP):**  
<https://www.noridianmedicareportal.com/>



**This is to certify that**

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**attended the following course:**  
**Competitive Bid Round 2021**

**3/29/2021**